



SOUTH DAKOTA  
Native Homeownership  
Coalition

[www.sdnativehomeownershipcoalition.org](http://www.sdnativehomeownershipcoalition.org)

# Developing Homeownership Opportunities in Native Communities: *Are You Ready?*

QUESTION	YES, ABSOLUTELY!	SORT OF, WE HAVE A GENERAL SENSE.	NO, NOT AT ALL.
1. Have you conducted a needs assessment recently?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Do you know who can conduct a needs assessment for you?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Have you identified your potential homebuyers?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Have you identified who can conduct homebuyer counseling and teach homebuyer education classes?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Do you know if you will develop a subdivision or scattered sites?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. Have you identified specific sites yet?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7. Do you know what infrastructure will be necessary and the cost?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8. Have you identified sources of development financing?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9. Do you know what families can afford, and what loan products they can qualify for?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10. Have you identified sources of downpayment assistance and closing cost assistance for your borrowers?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
11. Do you have floor plans that you are planning to use?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12. Do you know who build the homes: force account, contractors?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>